

INDICATIVE PUBLIC PRICES A2019 - AUGUST 2018

				SUN ODYSSEY 490	W/O VAT €	W/O TAX \$	Total EXCL TAX \$
1	A	*1	1XA1	SUN ODYSSEY 490 YANMAR 57HP (4JH57CR) SAIL DRIVE	251 500.00	314 375.00	314 375.00
	A	*1	1XB1	SUN ODYSSEY 490 YANMAR 80HP (4JH80CR) SAIL DRIVE	258 200.00	322 750.00	0.00
	A	*2	220	DEEP DRAFT CAST IRON KEEL	Free of Charge		
1	A	*2	210	SHOAL DRAFT IRON KEEL	1 320.00	1 650.00	1 650.00
	A	*3	3DE5	2 CABINS 2 HEADS + WORKSHOP VERSION - TEAK 1 forward owner's cabin / 1 aft cabin / 2 heads / workshop	Free of Charge		
	A	*3	3XC	SAIL LOCKER IN FORPEAK	Free of Charge		
	A	*3	3DEI	2 CABINS 2 HEADS + WORKSHOP VERSION - GREY CEDAR 1 forward owner's cabin / 1 aft cabin / 2 heads / workshop	2 590.00	3 237.50	0.00
	A	*3	3FI5	3 CABINS 2 HEADS VERSION - TEAK 1 forward owner's cabin / 2 aft cabins / 2 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A8-B9	3 220.00	4 025.00	0.00
1	A	*3	3XB5	SKIPPER CABIN IN PLACE OF SAIL LOCKER - TEAK Skippers Cabin with toilet without shower	3 280.00	4 100.00	4 100.00
	A	*3	3XB5	SKIPPER CABIN IN PLACE OF SAIL LOCKER - GREY CEDAR Skippers Cabin with toilet without shower	3 280.00	4 100.00	0.00
	A	*3	3LK5	5 CABINS 3 HEADS VERSION - TEAK 2 transformable forward cabins / 2 aft cabins / 1 transversal cabin / 3 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A13-B14	5 340.00	6 675.00	0.00
	A	*3	3FI1	3 CABINS 2 HEADS VERSION - GREY CEDAR 1 forward owner's cabin / 2 aft cabins / 2 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A8-B9	5 810.00	7 262.50	0.00
	A	*3	3MF5	4 CABINS 4 HEADS VERSION - TEAK 2 transformable forward cabins / 2 aft cabins / 4 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A13-B14	6 650.00	8 312.50	0.00
	A	*3	3LKI	5 CABINS 3 HEADS VERSION - GREY CEDAR 2 transformable forward cabins / 2 aft cabins / 1 transversal cabin / 3 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A13-B14	7 930.00	9 912.50	0.00
	A	*3	3MFI	4 CABINS 4 HEADS VERSION - GREY CEDAR 2 transformable forward cabins / 2 aft cabins / 4 heads INCLUDES : - Closed, GRP compartment for portside cockpit locker - Extension of EC approval in A13-B14	9 240.00	11 550.00	0.00

	A	*3	3LK5D	CHARTER VERSION 5 CABIN 3 HEADS - TEAK - 5 CABIN 3 HEADS VERSION - BATTERY CHARGERS - EXTRA BATTERIES - FANS - FOOT PUMP IN THE GALLEY - INTERIOR AND COCKPIT SPEAKERS - FUSION RA70 WITH BLUETOOTH - SHADES AND SCREENS FOR HATCHES AND PORTS - USB PLUGS IN CABINS - COCKPIT SINK WITH HOT & COLD WATER - SECOND ANCHOR ROLLER + TACK POINT REINFORCEMENT - BENCH IN SALOON AMBIANCE WEISS - NAVICOLOR BATTERY MONITORING	15 830.00	19 787.50	0.00
1	A	*3	3MF5D	CHARTER VERSION 4 CABIN 4 HEADS - TEAK - 4 CABIN 4 HEADS VERSION - BATTERY CHARGERS - EXTRA BATTERIES - FANS - FOOT PUMP IN THE GALLEY - INTERIOR AND COCKPIT SPEAKERS - FUSION RA70 WITH BLUETOOTH - SHADES AND SCREENS FOR HATCHES AND PORTS - USB PLUGS IN CABINS - COCKPIT SINK WITH HOT & COLD WATER - SECOND ANCHOR ROLLER + TACK POINT REINFORCEMENT - BENCH IN SALOON AMBIANCE WEISS - NAVICOLOR BATTERY MONITORING	17 110.00	21 387.50	21 387.50
	*	BE	P17	GRP WINDOWS EYELIDS	1 050.00	1 312.50	0.00
	*	BA	D11	GRP BOWSPRIT WITH INTEGRATED STAINLESS STEEL ANCHOR ROLLER	1 660.00	2 075.00	0.00
1	*	ZZ	AME991	US SPECIFICATIONS INCLUDING : - conversion of socket and plugs to US specification , 15meter electrical cord - automatic breaker and fuse - USB plugs combine/115V inside - 115V/60Hz boiler - gaz installation with electrovalv - US oven two burners stove in galley - battery charger adapted to 115V/60hz	4 795.00	5 993.75	5 993.75

TRIM LEVEL / FINITIONS

A	-F	19A1	<p>TRIM LEVEL PREMIERE 2019</p> <p>INCLUDES :</p> <ul style="list-style-type: none"> - GRP BOWSPRIT WITH INTEGRATED STAINLESS STEEL ANCHOR ROLLER - SECOND WINDLASS CONTROL WITH CHAIN COUNTER - LINE BAGS IN COCKPIT - BATTERY CHARGER - EXTRA BATTERIES - COURTESY LIGHTING IN THE COCKPIT - 3 BURNER DELUXE STOVE AND GRILL - GRP WINDOWS EYELIDS - NAVICOLOR BATTERY MONITORING 	7 240.00	9 050.00	0.00
A	-F	19A2A	<p>TRIM LEVEL PREFERENCE 2019</p> <p>INCLUDES :</p> <ul style="list-style-type: none"> - TRIM LEVEL PREMIERE (GRP bowsprit with integrated stainless steel anchor roller, second windlass control with chain counter, line bags in cockpit, battery charger, extra batteries, courtesy lighting in the cockpit, 3 burner deluxe stove and grill, GRP windows eyelids, Navicolor battery monitoring) + <ul style="list-style-type: none"> - UPHOLSTERED BULKHEADS - INDIRECT LED LIGHTING & LAMPS ON BULKHEADS - SOUND DEADENING LINING IN CABINETS - SHADES FOR WINDOWS AND PORTS IN THE SALOON - SHADES AND SCREENS FOR HATCHES IN THE SALOON - SIGNATURE CLOCK AND BAROMETER SET AT THE CHART TABLE - WINE STORAGE LOCKER UNDER FLOORBOARDS - STORAGE SYSTEM FOR CROCKERY KIT - VERTICAL DOOR FOR FRIDGE 	12 230.00	15 287.50	0.00

UPHOLSTERY / SELLERIES

A	*5	5DE01	UPHOLSTERY AMBIANCE WEISS	Free of Charge		
A	*5	5DE29	UPHOLSTERY AMBIANCE TROPEZIAN	790.00	987.50	0.00
A	*5	5DE30	UPHOLSTERY AMBIANCE MOKA	790.00	987.50	0.00
A	*5	5DE31	UPHOLSTERY AMBIANCE CHERRY	790.00	987.50	0.00
A	*5	5DE28	UPHOLSTERY AMBIANCE LATTE	790.00	987.50	0.00
A	*5	5DE27	UPHOLSTERY AMBIANCE TURQUOISE	790.00	987.50	0.00
A	*5	5DE23	UPHOLSTERY AMBIANCE OCEAN	790.00	987.50	0.00
A	*5	5DE25	UPHOLSTERY AMBIANCE PINEAPPLE	790.00	987.50	0.00
A	*5	5DE26	UPHOLSTERY AMBIANCE STONE	790.00	987.50	0.00

OPTIONS

A	-P	A10	PERFORMANCE VERSION INCLUDES : - TALL MAST - DYFORM STANDING RIGGING - PERFORMANCE MAINSAIL IN GREY X-GRID MYLAR TAFFETA - PERFORMANCE GENOA IN GREY X-GRID MYLAR TAFFETA - DOWNWIND PACKAGE (SPINNAKER RIGGING AND HARDWARE, ADDITIONAL COACHROOF WINCH, WINDEX...) - BALL-BEARING GENOA SHEETING CARS ADJUSTABLE FROM THE COCKPIT - DYNEEMA HALYARDS AND SHEETS - HYDRAULIC TEXTILE ADJUSTABLE BACKSTAY - COMPOSITE STEERING WHEELS Requires trim level Premiere or Preference	18 210.00	22 762.50	0.00
A	-P	A32	DOWNWIND PACKAGE INCLUDES : - SPINNAKER HARDWARE - RIGGING FOR ASYMMETRICAL SPINNAKER / CODE 0 - ADDITIONAL COACHROOF WINCH & HANDLE - WINDEX 15 Included in Performance version	3 370.00	4 212.50	0.00
A	-P	BCA63	CONVERTIBLE COCKPIT PACKAGE OYSTER INCLUDES : - EXTENDING COAMINGS CONVERTIBLE INTO LOUNGING AREA - STARBOARD INFILL CUSHION FOR L-SEATING AREA - OYSTER - CUSHIONS FOR COCKPIT AND SUNBATHING AREAS - OYSTER - LIFELINES' CUSHIONS - OYSTER	9 420.00	11 775.00	0.00
A	-P	B31	EXTERNAL GALLEY PACKAGE INCLUDES : - COCKPIT SINK WITH HOT & COLD WATER - PORTABLE 12V FRIDGE IN THE COCKPIT TABLE	1 650.00	2 062.50	0.00
A	-P	C14	VOYAGER PACKAGE OYSTER INCLUDES : - HIGH TRANSPARENCY SPRAYHOOD WITH LED LIGHTING - OYSTER - OUTBOARD ENGINE BRACKET - RELEASABLE FORESTAY + DECK FITTINGS - SOLAR PANELS ON COACHROOF WITH CHARGING RELAY NOT AVAILABLE with the Performance pack	7 360.00	9 200.00	0.00

	A	-P	R19A	PACK ELECTRONIC 2019 CRUISING INCLUDES : - 1 RAYMARINE i70s MULTIFUNCTION DISPLAY - 1 DEPTH-SPEED SENSOR - 1 MASTHEAD WIND SENSOR - 1 RAYMARINE RAY53 VHF - 1 RAYMARINE p70s AUTOPILOT + ACU400 CORE UNIT AND GYROCOMPAS - 1 GPS RAYMARINE AXIOM 7 MULTIFUNCTION TOUCHSCREEN DISPLAY WITH WIFI	8 150.00	10 187.50	0.00
1	A	-P	R19B	PACK ELECTRONIC 2019 OFFSHORE INCLUDES : - 1 RAYMARINE i70s MULTIFUNCTION DISPLAY - 1 DEPTH-SPEED SENSOR - 1 MASTHEAD WIND SENSOR - 1 RAYMARINE RAY70 VHF - 1 RAYMARINE p70s AUTOPILOT + ACU400 CORE UNIT AND GYROCOMPAS - 2 GPS RAYMARINE AXIOM 9 MULTIFUNCTION TOUCHSCREEN DISPLAY WITH WIFI - CARTOGRAPHY NAVIONICS SILVER	12 030.00	15 037.50	15 037.50
	A	-P	R19C	PACK ELECTRONIC 2019 OCEAN INCLUDES : - 1 RAYMARINE i70s MULTIFUNCTION DISPLAY - 1 DEPTH-SPEED SENSOR - 1 MASTHEAD WIND SENSOR - 1 RAYMARINE RAY60 VHF - 1 AIS 700 RAYMARINE TRANSCEIVER - 1 EXTERNAL VHF HANDSET - 1 RAYMARINE p70s AUTOPILOT + ACU400 CORE UNIT AND GYROCOMPAS - 1 AUTOPILOT WIRELESS REMOTE CONTROL (SMART CONTROLLER) - 2 GPS RAYMARINE AXIOMPRO 9 MULTIFUNCT TOUCHSCREEN DISPLAY WITH WIFI - 1 RAYMARINE QUANTUM RADAR - CARTOGRAPHY NAVIONICS +	19 200.00	24 000.00	0.00
	A	-P	SRA	ENTERTAINMENT PACK - AUDIO INCLUDES : - RA70N FUSION PLAYER (RADIO/USB/BLUETOOTH/...) - BOSE SPEAKERS IN THE SALOON - SUBWOOFER - SPEAKERS IN THE COCKPIT	2 270.00	2 837.50	0.00
	A	-P	SRV	ENTERTAINMENT PACK - VIDEO INCLUDES : - MS-AV750 FUSION PLAYER (CD/DVD/USB/BLUETOOTH/...) - BOSE SPEAKERS IN THE SALOON - SUBWOOFER - SPEAKERS IN THE COCKPIT - LED TV 32" IN THE SALOON - LED TV 22" IN OWNER'S CABIN, WITH DEDICATED MS-AV750 FUSION PLAYER - TV ANTENNA	6 990.00	8 737.50	0.00

1	A	AC	D20	SELF-TACKING JIB HARDWARE Not compatible with Performance version	1 900.00	2 375.00	2 375.00
	CF	AD	D04	FLYING SECOND FORESTAY + DECK FITTING	2 390.00	2 987.50	0.00
1	A	AM	B02	FURLING MAST WITH DACRON MAINSAIL Replaces standard mast and mainsail	1 205.00	1 506.25	1 506.25
	A	AU	A32	ASSISTED SAIL TRIM SYSTEM	16 590.00	20 737.50	0.00
1	A	AU	W14	ELECTRIC PRIMARY WINCHES	6 780.00	8 475.00	8 475.00
1	A	AU	W71	ELECTRIC WINCH ON COACHROOF (PORT SIDE)	3 305.00	4 131.25	4 131.25
1	A	AV	H02	SELF TACKING JIB Replaces standard Dacron genoa Requires rigging for self tacking jib Not compatible with Performance version	294.00	367.50	367.50
	EXP	AV	H21MC	CODE 0 SAIL (X-GRID MYLAR-ARAMID) WITH FURLER	7 020.00	8 775.00	0.00
1	A	BA	M04	MOORING KIT	565.00	706.25	706.25
1	A	BA	M13	ANCHORING KIT	800.00	1 000.00	1 000.00
	A	BE	B01	DAVITS	3 310.00	4 137.50	0.00
1	A	BE	C0563	HIGH TRANSPARENCY SPRAYHOOD WITH LED LIGHTING OYSTER	3 080.00	3 850.00	3 850.00
	CF	BE	E01	LATERAL BOARDING LADDER (one ladder deck fittings on both sides)	575.00	718.75	0.00
	A	BE	H2263	STEERING WHEELS & COCKPIT TABLE COVERS OYSTER	745.00	931.25	0.00
1	A	BE	I0163	BIMINI WITH CANVAS CONNECTING TO THE SPRAYHOOD OYSTER	2 430.00	3 037.50	3 037.50
	A	BE	I1063	COCKPIT FULL-ENCLOSURE CANVAS OYSTER Requires sprayhood and bimini	2 065.00	2 581.25	0.00
1	A	BE	P23	ELECTRIC DRIVE FOR TRANSOM PLATFORM	3 040.00	3 800.00	3 800.00
1	A	BE	S35	PULPIT SEATS	1 290.00	1 612.50	1 612.50
1	A	BE	T04	FOLDING COCKPIT TABLE WITH WOODEN LEAVES Note: the cockpit table is supplied without protective cover	860.00	1 075.00	1 075.00
1	A	BH	F01E	LIFELINE GATES WITH REMOVABLE ACCESS LADDER FOR SIDE GATES	1 175.00	1 468.75	1 468.75
1	A	BS	M0163	SUN MATTRESS ON FOREDECK OYSTER	940.00	1 175.00	1 175.00
	CF	D0	A08	BLACK COMPOSITE STEERING WHEELS	1 550.00	1 937.50	0.00
	A	D0	P02	RETRACTABLE BOW THRUSTER Included in 360 Docking version	11 000.00	13 750.00	0.00
	A	D0	P17	RETRACTABLE STERN THRUSTER Not compatible with 360 Docking version	11 000.00	13 750.00	0.00
	A	EE	B04	ELECTRIC SEA PUMP FOR DECK WASHING IN ANCHOR LOCKER	890.00	1 112.50	0.00
	A	EE	B05	DOCK WATER INLET	484.00	605.00	0.00
	A	EI	J0202	DESALINATOR (60 LITERS/HOUR 12V/220V)	13 080.00	16 350.00	0.00
	A	FA	D31A	USB PLUGS IN CABINS	502.00	627.50	0.00
	A	FA	VJD	GENERATOR 7.5 KW 230V 50HZ - WITH COCOON	18 550.00	23 187.50	0.00
1		FA	WFD	GENERATOR 7.5 KW 115V 60HZ - WITH COCOON	18 550.00	23 187.50	23 187.50

	A	IA	A185	ADDITIONAL 75L FRIGDE DRAWER IN THE GALLEY Not compatible with freezer drawer	2 155.00	2 693.75	0.00
	A	IA	B055	FREEZER DRAWER 12V IN THE GALLEY Not compatible with additional fridge drawer	2 155.00	2 693.75	0.00
	A	IA	C04R5	WINE CABINET 230V Incompatible with combined washer-dryer	1 980.00	2 475.00	0.00
	A	IA	F03	RETRACTABLE 230V MICROWAVE	1 080.00	1 350.00	0.00
	A	IA	L035	COMBINED WASHER / DRYER MACHINE 230V Incompatible with wine cabinet	2 075.00	2 593.75	0.00
	A	IA	L045	DISHWASHER (6 PERSONS) 230V	1 460.00	1 825.00	0.00
	A	IC	DBB3	AIR CONDITIONING SYSTEM 230V + GENERATOR LINK	17 740.00	22 175.00	0.00
1	A	IC		AIR CONDITIONING SYSTEM 110V + GENERATOR LINK	17 740.00	22 175.00	22 175.00
	A	IC	DB03	AIR CONDITIONING SYSTEM 230V Not compatible with the generator	16 190.00	20 237.50	0.00
	A	IC	HDA0	DIESEL FORCED AIR HEATING	6 810.00	8 512.50	0.00
	A	II	A1301	CROCKERY AND CUTLERY KIT FOR 4 PEOPLE	284.00	355.00	0.00
	A	II	PAI01	BENCH IN SALOON AMBIANCE WEISS	1 180.00	1 475.00	0.00
	A	II	S0015	MATTRESS BATTENS IN FORWARD OWNER'S CABIN	228.00	285.00	0.00
	A	II	T065	FOLDING SALOON TABLE DE LUXE	2 330.00	2 912.50	0.00
1	A	IT	LBF1	ELECTRIC TOILET QUIET FLUSH / FRESH WATER - PORT FORWARD	795.00	993.75	993.75
1	A	IT	LBF6	ELECTRIC TOILET QUIET FLUSH / FRESH WATER - AFT STARBOARD	795.00	993.75	993.75
	A	MC	A03	CONVERSION OF A WATER TANK INTO A FUEL TANK 240L	920.00	1 150.00	0.00
	A	ME	B31	EPSILON LITHIUM BATTERIES Replace lead service batteries Require trim level Premiere or Preference Solar panels recommended	6 395.00	7 993.75	0.00
	A	ME	C50	INVERTER 2000W 12/230V	2 905.00	3 631.25	0.00
	A	WE	A02	TEAK COCKPIT FLOOR	2 670.00	3 337.50	0.00
	A	WE	A21	TEAK SIDE DECKS	13 200.00	16 500.00	0.00

Total Factory Supply						444 473.75
HYC Fitted Items						
1			HYC Charter Pack		\$ 28,313.00	\$ 28,313.00
1			Transatlantic Delivery		\$ 15,000.00	\$ 15,000.00
Total Charter Ready						\$ 487,786.75

A: Fitted options - With boat order
 EXP: Extra delivered non fitted - 8 weeks prior to delivery

Signature :